

EATEL Acquires Vision Communications

- **Announced:** September 20, 2011
- **Target:** Vision Communications (“Vision”) (a portfolio company of BV Investment Partners) (“BV”)
- **Buyer:** EATELCORP, LLC (“EATEL”)
- **Price:** Not disclosed
- **Assets:** Founded in 1945, Vision provides a broad array of advanced telecommunications services including digital cable TV, high-speed Internet access, local and long distance voice, and commercial data services. Headquartered in Larose, Louisiana, Vision serves residential and commercial customers throughout central and southern Lafourche and southern Jefferson Parishes. Vision served approximately 9,850 access lines at announcement.
- **Closed:** January 5, 2012
- **Comments:** BV acquired Vision in late 2007 from the Brady family, which had previously owned the business since its founding in 1945. Under BV’s ownership, Vision expanded its service offerings to include Ethernet Transport services, cell tower fiber backhaul, fiber connectivity to schools, libraries, and other governmental agencies as well as alarm monitoring and security.

The acquisition enables EATEL to expand and diversify its service territory throughout southeastern Louisiana from Livingston Parish to southern Jefferson Parish.

Charlesmead Advisors, LLC served as exclusive financial advisor to EATEL in this transaction.

Service Territory Map

